



The Diva Success System 90 Day Action Plan

Name _____ Sponsor _____
Address _____
Phone Numbers _____
Significant Others Name _____
Your Birthday _____ His Birthday _____
His Phone Number _____ Anniversary _____
Childrens Names And Ages _____

What makes Direct Sales important to you? (freedom of no boss, set your own hours, unlimited income opportunity, more time with family, etc) _____

What makes Your Specific Company important to you? (why this one and not another Direct Sales company?) _____

What do you think are your strengths in this business? (personable, organized, motivated, etc) _____

OBSTACLES

What are your biggest obstacles? (time management, organization, procrastination, etc)

What is the #1 thing holding you back from achieving your goals? _____

If that 1 thing didn't exist, what would you do today to move you toward your goal?

What would the results from that look like? _____

What can you do today to start to overcome this obstacle? _____

PEOPLE

Who is the #1 most influential person in your life?

List 3 attributes you respect from this person. Do you have these same attributes? If you did, how would they affect your business?

How would this person feel or gain from your success?

List 3 people who would benefit from your success in this business and how.

Who is the #1 person you will work for? (child, husband, self, parent)

MATERIAL THINGS

If money was no object...

Where would you live? _____

What would you drive? _____

Where would your kids go to school? _____

Would you work? _____

Where would you vacation? _____

If you had \$1,000,000 – whats the **FIRST** thing you would do? _____

PERSONAL GOALS

List 3 goals to be done in the next 90 days on a **PERSONAL** level – **NOTHING** to do with Business! _____

List 3 goals to be done in the next year _____

List 3 goals to be done in the next 3-5 years _____

Write a short synopsis of your life 5 years from now when you achieve all of your **PERSONAL** goals

BUSINESS GOALS

List 3 things to do before you go to bed tonight! _____

List 3 things to be done by Friday _____

List 3 things to be done by April 30th _____

What will you accomplish in the next 90 days?

Leadership level _____

Sales _____

Recruits _____

Parties held _____

Parties booked _____

How many hours a week do you COMMIT to making your dreams a reality? _____

Today's date _____ Signature _____

Plans of action – identify and list any and all strategies you plan to use to achieve your immediate goals. (host an open house, finish a mailer, etc) _____

Make a list of what is necessary to work your plan of action – supplies, sales aids, etc

WHERE DO I FIT IN?

On a scale of 1-10 (1 = see you at the next meeting, 10 = I will call you daily) HOW INVOLVED do you want me to be in your success? _____

List 3 things I can do as your Leader to help you reach your goals _____

If I handed you 2 tickets to anywhere in the World – where would you want to go?

DAYDREAM...
